

9 Takeaways for Effective Sponsorship **Across Difference for Sponsors**

- 1. Make the Protégé's success your mission. Sponsorship is a two-way relationship, but your advocacy and energy will make a huge difference.
- 2. Keep your standards and expectations high.
- 3. Build trust with your Protégé. Be open and honest, listen. Be clear that no issue affecting the Protégé's career is off-limits.
- 4. Be responsible and accessible and keep your commitments.
- 5. Don't pretend not to notice difference, but also don't assume what that difference means without getting more information.
- 6. Learn more about, and be able to detect, biases and feelings of discomfort, especially your own. If your Protégé or someone else is courageous enough to tell you they find some aspect of your behavior or decision-making biased, even if that was not your intent, don't be defensive. See that feedback as a gift – an opportunity to understand the impact of your actions and to make changes.
- 7. Interrupt the biases and stereotypes when you see it in others.
- 8. Encourage Protégés to develop a heterogeneous network of relationships within and outside the organization. Doing so can help support them in ways you may not be able to on your own.
- 9. Be involved in your organization's diversity-related activities to increase awareness; this will enhance your ability to navigate differences, expose you to a diverse group of high-performers, and demonstrate your commitment to diversity and inclusion.

